

MD ANALYSIS

CA 3 May Analysis

GAT Constitutional Area 3 Leader: RAMIRO VELA VILLARREAL

July 2017 to May 2018 (11 months) Results

CA 3	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
New Clubs	82	98	109	133	123
Charter Members	2418	2931	2994	3786	3400
New Members	9347	10115	9825	9349	7619
Drops	13469	14443	13363	14331	16449
Net Growth	-464	-44	323	7	-4105

May (Only Results)

CA 3	May-15	May-16	May-17	May-18
New Clubs	18	25	30	32
Charter Members	503	616	777	820
New Members	1039	1020	950	999
Drops	1210	1089	1203	1338
Net Growth	440	608	689	679

Statement for 4th Quarter Results(previous 3 years)

CA 3	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
New Clubs	80	90	99
Charter Members	2115	2277	2578
New Members	4737	5026	10830
Drops	5352	4985	5762
Net Growth	1975	2667	8184

MD Wise Analysis

MD	GMT Area	CA 3	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	25
		Drops	0	0	0	0	47
		Net Growth	0	0	0	0	-21
R	Dominican Republic	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	56
		New Members	0	0	0	0	238
		Drops	0	0	0	0	648
		Net Growth	0	0	0	0	-296
B	Mexico	New Clubs	15	23	29	30	32
		Charter Members	441	627	826	804	835
		New Members	967	1028	1273	1249	1007
		Drops	1598	1706	1600	1729	2563
		Net Growth	83	225	622	461	-446
D	Various	New Clubs	5	4	11	8	9
		Charter Members	145	139	303	289	242
		New Members	596	607	713	724	597
		Drops	896	993	758	851	1032
		Net Growth	-100	-125	311	242	-129
63	Various	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	1
		New Members	0	0	0	0	41
		Drops	0	0	0	0	39
		Net Growth	0	0	0	0	14
Total	Gerald Mory Mora	New Clubs	20	27	40	38	42
		Charter Members	586	766	1129	1093	1134
		New Members	1563	1635	1986	1973	1908
		Drops	2494	2699	2358	2580	4329
		Net Growth	-17	100	933	703	-878

May (Only) Results

MD	GMT Area	CA 3	May-15	May-16	May-17	May-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	0
		Drops	0	0	0	1
		Net Growth	0	0	0	-1
R	Dominican Republic	New Clubs	0	0	0	1
		Charter Members	0	0	0	38
		New Members	0	0	0	37
		Drops	0	0	0	20
		Net Growth	0	0	0	71
B	Mexico	New Clubs	3	7	5	5
		Charter Members	84	164	124	146
		New Members	88	96	97	154
		Drops	119	81	129	176
		Net Growth	84	183	119	175
D	Various	New Clubs	1	1	0	2
		Charter Members	34	22	2	56
		New Members	46	74	66	54
		Drops	69	72	74	101
		Net Growth	12	24	0	16
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	6
		Drops	0	0	0	3
		Net Growth	0	0	0	3
Total	Gerald Mory Mora	New Clubs	4	8	5	8
		Charter Members	118	186	126	240
		New Members	134	170	163	251
		Drops	188	153	203	301
		Net Growth	96	207	119	264

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
B	Mexico	New Clubs	12	19	18
		Charter Members	319	454	440
		New Members	353	519	1486
		Drops	701	529	882
		Net Growth	28	479	1145
D	Various	New Clubs	5	5	5
		Charter Members	142	126	131
		New Members	276	329	743
		Drops	269	262	309
		Net Growth	192	202	589
Total	Gerald Mory Mora	New Clubs	17	24	23
Charter Members		461	580	571	
New Members		629	848	2229	
Drops		970	791	1191	
Net Growth		220	681	1734	

MD Wise Analysis

MD	GMT Area	CA 3	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
F	Colombia	New Clubs	9	3	1	1	5
		Charter Members	218	128	48	53	165
		New Members	390	401	361	432	165
		Drops	487	712	664	597	976
		Net Growth	145	-130	-193	-40	-565
H	Peru	New Clubs	6	16	22	15	0
		Charter Members	205	481	579	377	0
		New Members	604	746	773	901	0
		Drops	889	960	954	1257	0
		Net Growth	61	381	500	101	0
G	Ecuador	New Clubs	5	3	5	6	3
		Charter Members	139	91	132	181	80
		New Members	272	251	398	285	179
		Drops	316	415	379	740	607
		Net Growth	106	-51	164	-183	-288
E	Aruba Neth Antilles Venezuela	New Clubs	10	4	11	18	10
		Charter Members	286	157	273	476	264
		New Members	379	591	624	501	519
		Drops	881	760	725	673	663
		Net Growth	-135	34	212	349	150
Total	Luz Dary Ospina Salazar	New Clubs	30	26	39	40	18
		Charter Members	848	857	1032	1087	509
		New Members	1645	1989	2156	2119	863
		Drops	2573	2847	2722	3267	2246
		Net Growth	177	234	683	227	-703

May (Only) Results

MD	GMT Area	CA 3	May-15	May-16	May-17	May-18
F	Colombia	New Clubs	0	0	1	1
		Charter Members	0	2	20	21
		New Members	22	37	46	18
		Drops	71	22	58	45
		Net Growth	-47	18	23	-3
H	Peru	New Clubs	1	7	3	0
		Charter Members	41	159	65	0
		New Members	35	90	101	0
		Drops	62	82	129	0
		Net Growth	29	175	42	0
G	Ecuador	New Clubs	2	0	4	1
		Charter Members	52	0	107	20
		New Members	26	20	3	19
		Drops	27	60	44	50
		Net Growth	56	-40	66	-11
E	Aruba Neth Antilles Venezuela	New Clubs	0	1	2	3
		Charter Members	14	21	60	66
		New Members	210	46	49	46
		Drops	29	17	10	20
		Net Growth	208	55	99	96
Total	Luz Dary Ospina Salazar	New Clubs	3	8	10	5
		Charter Members	107	182	252	107
		New Members	293	193	199	83
		Drops	189	181	241	115
		Net Growth	246	208	230	82

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
F	Colombia	New Clubs	4	4	2
		Charter Members	101	86	42
		New Members	173	230	955
		Drops	249	241	313
		Net Growth	48	88	716
H	Peru	New Clubs	6	8	15
		Charter Members	166	225	356
		New Members	302	407	1127
		Drops	410	426	784
		Net Growth	138	260	769
G	Ecuador	New Clubs	4	8	5
		Charter Members	117	194	138
		New Members	115	239	236
		Drops	147	200	276
		Net Growth	93	255	103
E	Aruba Neth Antilles Venezuela	New Clubs	5	8	6
		Charter Members	126	204	162
		New Members	352	308	435
		Drops	116	77	254
		Net Growth	393	443	362
Total	Luz Dary Ospina Salazar	New Clubs	19	28	28
		Charter Members	510	709	698
		New Members	942	1184	2753
		Drops	922	944	1627
		Net Growth	672	1046	1950

MD Wise Analysis

MD	GMT Area	CA 3	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
LA	Brazil	New Clubs	7	5	6	9	4
		Charter Members	191	152	164	274	133
		New Members	769	792	707	682	564
		Drops	900	1128	1213	1082	1300
		Net Growth	90	-96	-233	67	-467
LB	Brazil	New Clubs	1	2	3	2	2
		Charter Members	44	91	97	86	62
		New Members	453	483	544	454	419
		Drops	1019	829	823	866	747
		Net Growth	-418	-208	-143	-275	-234
LC	Brazil	New Clubs	4	12	3	10	0
		Charter Members	113	319	85	278	0
		New Members	1343	1480	1036	1074	0
		Drops	1749	1803	2051	1801	0
		Net Growth	-129	165	-870	-345	0
LD	Brazil	New Clubs	3	5	4	4	0
		Charter Members	127	132	152	114	0
		New Members	1343	1365	1320	1107	0
		Drops	1526	1765	1640	1630	0
		Net Growth	36	-204	-63	-337	0
Total	Jose Iroito Rego Leo	New Clubs	15	24	16	25	6
		Charter Members	475	694	498	752	195
		New Members	3908	4120	3607	3317	983
		Drops	5194	5525	5727	5379	2047
		Net Growth	-421	-343	-1309	-890	-701

May (Only) Results

MD	GMT Area	CA 3	May-15	May-16	May-17	May-18
LA	Brazil	New Clubs	1	2	4	1
		Charter Members	31	51	95	22
		New Members	38	96	85	53
		Drops	121	164	109	128
		Net Growth	-50	-6	97	-25
LB	Brazil	New Clubs	0	0	2	0
		Charter Members	0	12	58	0
		New Members	49	56	40	53
		Drops	49	61	51	41
		Net Growth	2	7	48	15
LC	Brazil	New Clubs	4	2	1	0
		Charter Members	112	48	23	0
		New Members	149	122	119	0
		Drops	259	182	192	0
		Net Growth	10	-9	-46	0
LD	Brazil	New Clubs	2	1	0	0
		Charter Members	41	42	1	0
		New Members	167	196	158	0
		Drops	127	153	144	0
		Net Growth	85	101	27	0
Total	Jose Iroito Rego Leo	New Clubs	7	5	7	1
		Charter Members	184	153	177	22
		New Members	403	470	402	106
		Drops	556	560	496	169
		Net Growth	47	93	126	-10

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
LA	Brazil	New Clubs	6	6	10
		Charter Members	134	147	238
		New Members	327	321	759
		Drops	520	618	414
		Net Growth	-46	-110	632
LB	Brazil	New Clubs	2	3	5
		Charter Members	55	104	134
		New Members	309	340	547
		Drops	283	260	273
		Net Growth	92	230	424
LC	Brazil	New Clubs	13	5	6
		Charter Members	355	133	155
		New Members	709	525	971
		Drops	824	816	715
		Net Growth	299	-123	452
LD	Brazil	New Clubs	9	7	4
		Charter Members	227	182	134
		New Members	770	849	1358
		Drops	646	634	539
		Net Growth	393	434	994
Total	Jose Iroito Rego Leo	New Clubs	30	21	25
		Charter Members	771	566	661
		New Members	2115	2035	3635
		Drops	2273	2328	1941
		Net Growth	738	431	2502

MD Wise Analysis

MD	GMT Area	CA 3	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
J	Uruguay	New Clubs	3	2	1	0	0
		Charter Members	70	49	26	7	0
		New Members	166	289	168	113	0
		Drops	285	240	281	276	0
		Net Growth	-35	123	-67	-140	0
S	Bolivia	New Clubs	0	2	0	4	0
		Charter Members	26	64	2	112	0
		New Members	137	154	203	188	0
		Drops	233	220	198	347	0
		Net Growth	-56	23	32	30	0
O	Argentina	New Clubs	4	2	5	9	0
		Charter Members	93	56	108	215	0
		New Members	489	413	489	449	0
		Drops	660	675	631	696	0
		Net Growth	-44	-151	3	-6	0
T	Chile	New Clubs	2	2	0	7	0
		Charter Members	51	58	4	156	0
		New Members	285	271	265	264	0
		Drops	322	363	316	412	0
		Net Growth	37	12	-25	56	0
M	Paraguay	New Clubs	3	7	2	2	0
		Charter Members	88	192	46	77	0
		New Members	309	180	239	212	0
		Drops	448	362	199	356	0
		Net Growth	-34	18	90	-61	0
LC	Brazil	New Clubs	0	0	0	0	12
		Charter Members	0	0	0	0	315
		New Members	0	0	0	0	975
		Drops	0	0	0	0	1785
		Net Growth	0	0	0	0	-367
LD	Brazil	New Clubs	0	0	0	0	4
		Charter Members	0	0	0	0	140
		New Members	0	0	0	0	963
		Drops	0	0	0	0	1888
		Net Growth	0	0	0	0	-669
Total	Edisson Karnopp	New Clubs	12	15	8	22	16
		Charter Members	328	419	186	567	455
		New Members	1386	1307	1364	1226	1938
		Drops	1948	1860	1625	2087	3673
		Net Growth	-132	25	33	-121	-1036

May (Only) Results

MD	GMT Area	CA 3	May-15	May-16	May-17	May-18
J	Uruguay	New Clubs	0	1	0	0
		Charter Members	0	24	1	0
		New Members	32	16	6	0
		Drops	18	32	21	0
		Net Growth	15	9	-13	0
S	Bolivia	New Clubs	0	0	1	0
		Charter Members	0	0	32	0
		New Members	3	7	5	0
		Drops	5	3	43	0
		Net Growth	-2	4	44	0
O	Argentina	New Clubs	2	0	1	0
		Charter Members	44	0	24	0
		New Members	31	48	45	0
		Drops	76	50	58	0
		Net Growth	1	0	12	0
T	Chile	New Clubs	0	0	2	0
		Charter Members	1	1	44	0
		New Members	21	24	18	0
		Drops	23	33	50	0
		Net Growth	1	-4	13	0
M	Paraguay	New Clubs	0	1	1	0
		Charter Members	3	23	40	0
		New Members	4	25	11	0
		Drops	26	11	26	0
		Net Growth	-17	37	26	0
LC	Brazil	New Clubs	0	0	0	4
		Charter Members	0	0	0	92
		New Members	0	0	0	156
		Drops	0	0	0	191
		Net Growth	0	0	0	73
LD	Brazil	New Clubs	0	0	0	2
		Charter Members	0	0	0	48
		New Members	0	0	0	191
		Drops	0	0	0	189
		Net Growth	0	0	0	59
Total	Edisson Karnopp	New Clubs	2	2	5	6
		Charter Members	48	48	141	140
		New Members	91	120	85	347
		Drops	148	129	198	380
		Net Growth	-2	46	82	132

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
J	Uruguay	New Clubs	0	1	1
		Charter Members	0	24	24
		New Members	147	113	216
		Drops	87	113	99
		Net Growth	67	32	148
S	Bolivia	New Clubs	0	2	4
		Charter Members	19	45	125
		New Members	75	135	167
		Drops	36	84	122
		Net Growth	63	108	240
O	Argentina	New Clubs	4	2	6
		Charter Members	85	45	144
		New Members	241	214	546
		Drops	286	207	275
		Net Growth	46	57	430
T	Chile	New Clubs	4	0	2
		Charter Members	108	2	63
		New Members	94	95	214
		Drops	112	145	158
		Net Growth	102	-41	132
M	Paraguay	New Clubs	2	4	4
		Charter Members	66	102	122
		New Members	34	99	311
		Drops	120	65	109
		Net Growth	-16	138	328
Total	Edisson Karnopp	New Clubs	10	9	17
		Charter Members	278	218	478
		New Members	591	656	1454
		Drops	641	614	763
		Net Growth	262	294	1278

MD Wise Analysis

MD	GMT Area	CA 3	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	1	1	0	0	0
		Charter Members	42	50	0	9	0
		New Members	15	31	37	24	0
		Drops	101	39	53	59	0
		Net Growth	-4	59	-13	-11	0
R	Dominican Republic	New Clubs	1	4	4	8	0
		Charter Members	35	108	95	273	0
		New Members	245	450	308	333	0
		Drops	384	356	368	415	0
		Net Growth	-46	211	59	239	0
51	Puerto Rico U S Virgin Islands	New Clubs	2	1	1	0	0
		Charter Members	78	34	30	3	0
		New Members	344	334	332	314	0
		Drops	484	791	455	480	0
		Net Growth	-7	-280	-70	-125	0
H	Peru	New Clubs	0	0	0	0	13
		Charter Members	0	0	0	0	374
		New Members	0	0	0	0	653
		Drops	0	0	0	0	1740
		Net Growth	0	0	0	0	-567
S	Bolivia	New Clubs	0	0	0	0	6
		Charter Members	0	0	0	0	162
		New Members	0	0	0	0	247
		Drops	0	0	0	0	327
		Net Growth	0	0	0	0	109
60	Various	New Clubs	1	0	0	0	0
		Charter Members	26	3	0	0	0
		New Members	203	196	0	0	0
		Drops	222	264	0	0	0
		Net Growth	15	-46	0	0	0
M	Paraguay	New Clubs	0	0	0	0	6
		Charter Members	0	0	0	0	171
		New Members	0	0	0	0	207
		Drops	0	0	0	0	380
		Net Growth	0	0	0	0	13
63	Various	New Clubs	0	0	1	0	0
		Charter Members	0	0	24	2	0
		New Members	38	53	35	43	0
		Drops	69	62	55	64	0
		Net Growth	-29	-4	7	-15	0
Total	Agripina Jara De Ginard	New Clubs	5	6	6	8	25
		Charter Members	181	195	149	287	707
		New Members	845	1064	712	714	1107
		Drops	1260	1512	931	1018	2447
		Net Growth	-71	-60	-17	88	-445

May (Only) Results

MD	GMT Area	CA 3	May-15	May-16	May-17	May-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	1	1	0
		Drops	0	7	0	0
		Net Growth	0	-6	1	0
R	Dominican Republic	New Clubs	2	0	3	0
		Charter Members	44	2	81	0
		New Members	56	28	43	0
		Drops	63	30	44	0
		Net Growth	37	4	92	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	1	0	0
		Charter Members	2	22	0	0
		New Members	28	38	55	0
		Drops	28	24	19	0
		Net Growth	19	38	39	0
H	Peru	New Clubs	0	0	0	2
		Charter Members	0	0	0	49
		New Members	0	0	0	84
		Drops	0	0	0	123
		Net Growth	0	0	0	36
S	Bolivia	New Clubs	0	0	0	1
		Charter Members	0	0	0	28
		New Members	0	0	0	16
		Drops	0	0	0	24
		Net Growth	0	0	0	21
60	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	26	0	0	0
		Drops	32	0	0	0
		Net Growth	-5	0	0	0
M	Paraguay	New Clubs	0	0	0	4
		Charter Members	0	0	0	107
		New Members	0	0	0	35
		Drops	0	0	0	53
		Net Growth	0	0	0	93
63	Various	New Clubs	0	1	0	0
		Charter Members	0	23	0	0
		New Members	8	0	2	0
		Drops	6	5	2	0
		Net Growth	2	18	0	0
Total	Agripina Jara De Ginard	New Clubs	2	2	3	7
		Charter Members	46	47	81	184
		New Members	118	67	101	135
		Drops	129	66	65	200
		Net Growth	53	54	132	150

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
NA	Undistricted	New Clubs	0	0	1
		Charter Members	0	1	20
		New Members	11	6	9
		Drops	47	30	22
		Net Growth	-36	-23	8
R	Dominican Republic	New Clubs	4	6	4
		Charter Members	92	155	120
		New Members	199	152	526
		Drops	162	124	110
		Net Growth	131	192	554
51	Puerto Rico U S Virgin Islands	New Clubs	0	1	1
		Charter Members	2	25	30
		New Members	120	134	198
		Drops	183	140	81
		Net Growth	-3	26	158
60	Various	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	101	0	0
		Drops	135	0	0
		Net Growth	-22	0	0
63	Various	New Clubs	0	1	0
		Charter Members	0	23	0
		New Members	29	11	26
		Drops	19	14	27
		Net Growth	13	20	0
Total	Agripina Jara De Ginard	New Clubs	4	8	6
		Charter Members	95	204	170
		New Members	460	303	759
		Drops	546	308	240
		Net Growth	83	215	720

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018
J	Uruguay	New Clubs	1
		Charter Members	24
		New Members	143
		Drops	328
		Net Growth	-129
O	Argentina	New Clubs	13
		Charter Members	325
		New Members	454
		Drops	921
		Net Growth	-97
T	Chile	New Clubs	2
		Charter Members	51
		New Members	223
		Drops	458
		Net Growth	-116
Total	Pedro Marrello	New Clubs	16
		Charter Members	400
		New Members	820
		Drops	1707
		Net Growth	-342

